

## Senior Regulatory and Negotiations Consultant

***We offer flexible working options, learning opportunities, and meaningful work.***

Shared Value Solutions Ltd. (SVS) is a growing consulting firm based in Guelph, Ontario with satellite offices in New Brunswick, Alberta and British Columbia. We offer our employees work flexibility, excellent learning opportunities, and the ability to work with a wide range of different and amazing people on a daily basis.

SVS staff have the autonomy and support to grow their careers in the direction they choose to help meet our collective mission of a land where all peoples can reach their full potential, share prosperity and uphold their rights. We are aligned in our commitment to doing good work in both our local and client communities, and we are known for our fun company culture and our commitment to providing excellent client service.

### ***A few more key points about SVS:***

- Our company is filled with individuals who are solution oriented, like taking initiative and thinking outside of the box.
- We believe in creating shared value in every project we work on and we assist Indigenous and non-Indigenous communities and private sector companies in coming together to create shared value for all parties involved.
- We are a Certified B Corp – we believe business should be about making a difference and doing good for both people and places.

**The Position:** We are looking for a Senior Regulatory and Negotiations Consultant to join SVS' Regulatory and Negotiations Practice Area Team and to support companywide projects requiring strategic regulatory and negotiation advising.

- We offer competitive salaries and benefits.
- We support flexible working arrangements.
- We have an incredibly unique company culture that allows us to shine positive lights on our failures and work in an environment where we can learn and grow together, all while doing meaningful work.

### **Requirements:**

- Masters or PhD in Natural Resource Management, Indigenous Studies, Environmental Planning, Political Science or similar.
- 10+ years of professional experience in project management leading multidisciplinary teams; federal and provincial Environmental / Impact Assessments; Crown's Duty to Consult and Accommodate, Negotiating Impact Benefit Agreements (IBAs) and/or similar long term relationship agreements (LTRAs).

- Demonstrated experience supporting and facilitating relationship building with Indigenous groups as well as industry and government negotiations related to natural resource development and management.
- Experience in conflict and issue resolution processes.
- Excellent business and technical report writing skills, including experience with data management and analysis, preparing regulatory reports and submissions, and communicating complex issues in plain language (written, verbal, presentations) for a variety of audiences.
- Strong understanding of Canadian federal, provincial, and territorial legislation and regulatory approvals and permitting processes working in the mining, energy, and environmental sector.
- The ability to work both independently and as part of a team in a leadership capacity.
- Skills and experience working in cross-cultural settings, preferably with First Nation, Métis, and/or Inuit communities.

**Responsibilities:**

- Directing and leading negotiations and projects focused on providing technical support and reviews of impact/environmental assessment processes and applications for pipelines, energy, mining, waste, nuclear and other major infrastructure development projects.
- Advising on mitigation, compensation, and accommodation measures to address environmental and/or socio-economic-cultural impacts of major development projects.
- Directing environmental assessments and/or peer reviews of large-scale environmental assessments in Canada.
- Building and maintaining client relationships through a comprehensive understanding of client needs, priorities, and objectives while providing excellent client service.
- Liaising effectively with Indigenous community clients, regulators and proponents.
- Providing Duty to Consult and strategic negotiation advice to First Nation, Metis and Inuit community clients as needed.

**Asset Qualifications:** Land use planning, experience providing education and training, impact assessments and monitoring plans, experience with planning and implementing communication and consultation programs and activities, Traditional/ Indigenous Knowledge, land use and occupancy studies, GIS, community economic development, multimedia story-telling.

**Let us know if you speak:** French, Cree, Ojibway, Oji-Cree, Blackfoot, Dene, Innu, or other languages that might be useful for this position.

We are on the traditional territory of the Attawandaron People. We honour the original ancestors of this land and also offer respect to our Haudenosaunee, Anishinaabe, Mississauga and Métis neighbours. We strive to be accountable by acknowledging this history and cultivating respect in our relationships with our Indigenous neighbours and the land.

**Summing it Up - Why should you apply?**

- Fun company culture
- Learning and career growth opportunities
- Flexible working hours
- Meaningful work

**In the spirit of reconciliation and diversity, we are committed to increasing our number of Indigenous employees. Please let us know in your application if you are First Nations, Métis or Inuit.**

Please send your resume to: [HR@sharedvaluesolutions.com](mailto:HR@sharedvaluesolutions.com) Please apply by May 21, 2021.